

Message Text

UNCLASSIFIED

PAGE 01 DAMASC 03426 010648Z
ACTION NEA-10

INFO OCT-01 EUR-12 EB-07 ISO-00 /030 W
-----010649Z 017879 /14

R 010625Z JUN 77
FM AMEMBASSY DAMASCUS
TO SECSTATE WASHDC 3311
INFO AMEMBASSY AMMAN
AMEMBASSY ATHENS
AMEMBASSY CAIRO
USDOC WASHDC

UNCLAS DAMASCUS 3426

ATHENS FOR RTDO

E.O. 11652: N/A

TAGS: BTIO, SY

SUBJECT: PROPOSAL FOR JOINT VENTURE TO PRODUCE CARBON
PAPER IN A SYRIAN FREE ZONE FACTOR FOR
DOMESTIC CONSUMPTION AND REGIONAL EXPORT

1. A CONSORTIUM OF SYRIAN BUSINESSMEN, REPRESENTED BY
ENGR. NAZIR TEYLOUNI (P.O. BOX 2801, DAMASCUS) SEEKS
JOINT VENTURE WITH AN ESTABLISHED U.S. FIRM TO ESTABLISH
A FACTOR FOR PRODUCTION OF CARBON PAPER. THE SYRIAN
SIDE HAS AVAILABLE U.S. DOLLARS 650,000 CAPITAL AND ARE
PREPARED TO ENTER INTO A JOINT VENTURE ON ONE OR THE OTHER
OF THE FOLLOWING TERMS:

(A) FIFTY PERCENT CAPITALIZATION EACH TO THE SYRIAN AND U.S.
PARTNERS; OR,

(B) THE SYRIAN PARTNERS MAY CAPITALIZE THEIR CONTRIBUTION
OF LAND, BUILDING, FURNITURE, INSTALLATION OF WATER AND
ELECTRICITY, SUPPLY OF RAW MATERIAL AND CERTAIN
CONTINUING LOCAL EXPENSES. THE U.S. FIRM WOULD
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 DAMASC 03426 010648Z

CAPITALIZE EQUIPMENT, LICENSE AND TECHNOLOGY.

2. THE PLANT WOULD BE LOCATED IN ONE OF THE SYRIAN
FREE ZONES (MOST LIKELY ADRA 40 KMS. NORTH OF
DAMASCUS). EXPECTED PRODUCTION ONCE PLANT COMES
ON STREAM WOULD BE 2,000,000 M2 ONE-TIME CARBON
PLANT, AND 2,000,000 M2 TYPEWRITER (SEVERAL TIME)

CARBON PAPER. (PLANT CAPACITY SHOULD BE AT LEAST TWICE THE ABOVE FIGURES GIVEN CONSORTIUM'S ESTIMATE OF POSSIBLE MARKET.) A NIMUM OF TWENTY PERCENT OF PRODUCTION WOULD BE IMPORTED INTO SYRIA AGAINST 30 PERCENT CUSTOMS DUTY. THE REMAINDER WOULD BE EXPORTED TO SURROUNDING STATES.

3. THE FOLLOWING INFORMATION HAS BEEN PROVIDED BY MR. TEYLOUNI WITH THE REQUEST THAT IT BE REGARDED AS PROPRIETARY INFORMATION NOT TO BE PUBLISHED IN PUBLICLY-AVAILABLE MEDIA. ADDRESSEES MAY MAKE INFORMATION AVAILABLE TO INTERESTED FIRMS. CONSUMPTION FOR SYRIA IN 1975 (LATEST FIGURES AVAILABLE) FOR ONE-TIME CARBON PAPER WAS ONE MILLION SQUARE METERS AND FOR SEVERAL-TIME CARBON PAPER ALSO ONE MILLION SQUARE METERS. AVERAGE RETAIL PRICE FOR SEVERAL-TIME CARBON PAPER IN SYRIA IS SL 2.00 PER SQUARE METER (PELIKAN OR KORES), WHILE C AND F PLUS CUSTOMS COST FOR SAME PRODUCT IS SL 0.65 PER SQUARE METER. (U.S. DOLLAR ONE EQUALS SL 3.90.) COST IN JORDAN AND ARABIAN PENINSULA COUNTRIES IS EVEN HIGHER.

4. ADDRESSEE POSTS (IN ADDITION TO USDOC) REQUESTED MAKE THIS INFORMATION AVAILABLE TO US FIRMS WHICH MAY HAVE INTEREST. MURPHY

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 01-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977DAMASC03426
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770194-0635
Format: TEL
From: DAMASCUS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t197706104/aaaadmtr.tel
Line Count: 88
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 53029e73-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 13-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2005780
Secure: OPEN
Status: NATIVE
Subject: PROPOSAL FOR JOINT VENTURE TO PRODUCE CARBON PAPER IN A SYRIAN FREE ZONE FACTOR FOR DOMESTIC CONSUMPTION AND REGIONAL EXPORT
TAGS: BTIO, SY
To: STATE
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/53029e73-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009